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KAMILLE HOTTINGER

MANAGING REAL ESTATE BROKER, EQUESTRIAN ADVISOR



Providing Professional Home Buyer & Seller Services

Kamille Hottinger, Realtor, MS, CSP

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A Note from Kamille...

You may be buying your dream home or selling your current home and moving onto your next chapter. I am here, ready to help! Put my years of real estate experience to work for you!



Buyer Services

When you work with me to buy a home, I will strive to make your experience a great one. You will always know your next step. I want you to not only be excited about buying a home but I want you to feel confident in your choice.

Here is a bit more about what you can expect when you work with me:

Update you on Market Conditions

The real estate market is constantly changing. You need to be educated and prepared to buy a home no matter what the market, and I will help with that preparation!

Mortgage Pre-Approval

The first step in preparing you for your home purchase is meeting with a lender who can get you pre-approved. This means you know your maximum home buying budget and are ready to take action when you are ready to buy.

Home Search

I will set up a search for all available properties based on your list of what you want in a home. When I find homes that meet your needs, I will set up time to view the home in-person.

Making an Offer

When you have found the right home, I will develop a strategy for writing an offer with the greatest likelihood of success which takes into account your wants and needs.

Negotiating

I know a thing or two about negotiating and making sure my buyers are well taken care of. I will negotiate on your behalf with the goal to successfully get under contract with the seller.

Closing

I have worked hard developing a reputation for getting transactions closed. My commitment is to you as your advocate—a commitment that doesn't end until you have the keys in your hand.

"Kamille represents Windermere with the highest professionalism." - Jamie & Touran



Seller Services

When it comes time to sell what is likely your biggest asset, you should make sure that you have as many buyers as possible taking notice and you don't want to leave any money on the table. Here are just some of the things I do to attract buyers:



Home Preparation

I will assist you in preparing your home for sale including strategizing on repairs and small improvements that can yield big results as well as organization and light staging. I am your partner in this process and will help coordinate to allow your home to shine!



Photography

Professional High Definition photography allows your home's best features to stand out. My photographer understands real estate photography and how to capture a room so it appeals to buyers who may be searching for homes online. Drone photography, when called for, is also included.



Online Marketing

Through the power of Windermere, your listing will be syndicated out on dozens of the top real estate search sites around the world. Over 95% of homebuyers are conducting searches online according to the National Association of REALTORS. I also include complete listing information as well as a full photo gallery on the NWMLS—the best online marketing tool in our area!



Print Marketing

My print marketing plan consists of eye-catching signage, full color flyers that are available to potential buyers who are passing by, marketing to the neighbors, and special feature cards placed throughout the home.



Open Houses

Open houses are one of the best ways to get potential buyers in the home. In our area, open houses are usually very well-attended so I make sure they are on my "to do" list for almost all listings.



Broker to Broker Marketing

Brokers are representing buyers—buyers who may be looking for homes just like yours! The Windermere network is one of the largest in the area so I make sure to get the word out about your property via email newsletters as well as promote it within my own office.

I would love the opportunity to discuss with you in more detail how we could benefit from working together.

"Kamille was amazing! Very professional but very personable as well. She made me feel comfortable every step of the process. She really listened to me, my concerns, desires, parameters. No question was dumb or too silly. I will be recommending her to anyone that needs a Realtor in the area!

-Dorothy H.

"We had many challenges with the property and Kamille handled them with expert care! We highly recommend her!" -Patricia & Lyle



The Keys to Your Success



With over two decades of real estate experience, Kamille Hottinger is a trusted advisor to her clients. The depth and breadth of her knowledge and extensive expertise has positioned her well and is of great benefit for her clients. Over the years she has become a master listing agent and expert negotiator.

Kamille has taken her real estate practice as a full time Realtor and created success for her clients by mastering her craft and helping her clients to realize and fulfill their real estate goals. Having served as an exclusive listing agent, expert negotiator, marketing specialist, and manager for many of our local and well reputed area builders as well as having helped countless individual home owners, sellers, and home purchasers over the years, Kamille has established and set herself apart as an outstanding industry leader.

Partnering with Kamille and her decades of success allows each of her clients to realize their own success story in today's highly competitive real estate climate. Choosing Kamille as your real estate professional gives you an industry leader and professional partner in your achievement of your real estate goals. Kamille is your strategic ally, a proven expert, and a tenacious and skilled negotiator.

Specializations & Certifications

- 24+ Years as a Full-Time Real Estate Broker
- Equestrian Properties Specialist
- Homes on Acreage
- Single Family Residential
- 19 years Managing Real Estate Brokers License
- New Construction Professional
- Relocation Specialist
- Negotiations Expert

What To Ask Your Broker

Before you hire a broker to represent you, I recommend you ask a few questions to get to know them a bit better. And that goes for me too! I look forward to meeting with you and providing you the answers.

Are you a REALTOR?

Are you a full-time Real Estate broker?

Do you hire a professional photographer?

How do you market your listings?

Do you handle the all the details of the transaction or do you have a transaction coordinator?

What are the pros and cons of reduced commissions?

Where can I find your real estate reviews?

Can I call your last 3 clients as references?

How long have you been selling real estate in King/Snohomish County?

What is your average number of homes sold per year?

What are your numbers representing buyers and representing sellers?

Are you on a team?

